

## Outside Sales Representative

Carlin Horticultural Supplies / ProGreen Plus, a wholesale distributor of commercial greenhouse, landscape, and lawn and gardening products, is seeking an Outside Sales Representative for our Minnesota, Western Wisconsin and Northern Iowa markets.

The Outside Sales Representative will be required to develop new customers and call on established customers while working from a home office.

The candidate must be self-directed with excellent selling skills. The ideal candidate would be an active listener, look forward to cold calls, able to set a sales plan, Pre-Trip Planner, with desire to grow professionally, and be excited about developing new customers and increasing sales. Prior knowledge of Microsoft Outlook, Excel, and Word are required, and the candidate must be willing to learn other software used in our operations. A college degree and "Green Industry" sales experience or other industry related experience is preferred. Candidate must have a valid driver's license.

We offer a base salary with additional earning incentives, along with an excellent benefits package which includes health insurance, dental insurance, vision insurance, vacation, 401K with match and company vehicle.